



Cooperating Associations vs. Friends Groups

They are NOT the same thing!

- Cooperating Association: refers to a legal entity, organized under state law, which enjoys a non-profit and tax-exempt status under Internal Revenue Service codes and which operates under the terms of a cooperating association agreement with the Corps.
- Friends Group: generally refers to local volunteer groups of citizens organized for a specific purpose or interest in a particular geographical area. Friends groups may or may not have 501(c) status. A friends group does not become a cooperating association unless an agreement is signed with the Corps.



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Benefits of Friends Groups

- ► Even without a formal agreement, a friends group can get a lot accomplished for your project and be advocates for the Corps
- ► Example: Friends of Shutes Branch at Old Hickory Lake Completed over 1300 hours of volunteer work to build a bike trail. Saved the Corps \$40k
- ► Could not raise enough money needed to start a non-profit and become a cooperating association







Benefits of Cooperating Associations

- ► Associations can purchase materials, equipment, programs, exhibits, services, and publications to be used at the project.
- ► Fundraising, sponsoring, collaborating
- ► Associations can develop an organized constituency not typically accessible to the Corps.
- ► Associations can be advocates for the Corps. Some can lobby if they are established with that mission.
- ▶ Can hire support staff to help Corps missions.



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Getting Started

- ► Consult with Office of Counsel early in the process of trying to develop a new cooperating association.
- ▶ Determine if there is an existing association or non-profit group in your area.
- ▶ USACE employees can facilitate activities that lead to creation of a cooperating association.
- ▶ Nonprofit groups must have a developed structure and operating procedures.
- ▶ Provide them resources to assist with forming an association
 - Web resources (IRS.gov, etc.)
 - Supporting associations (APPL)
 - Training



Partnering with an Existing or New CA

- Existing associations:
 - ▶ Pros
 - · Availability of funds for start-up operations
 - · Track record for references
 - · Familiarity with Corps policies
 - ► Cons
 - · Less control and flexibility
 - · Potentially larger overhead expenses
 - · Less focus on individual projects
- New associations:
 - ▶ Pros
 - More control
 - · Lake/project focused
 - · Clearer reporting
 - ▶ Cons
 - No history/predictability
 - · Greater opportunity for failure

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Cooperating Associations

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- Cooperating Associations must have:
 - ▶ Board of Directors
 - ► Complete Articles of Incorporation and Bylaws
 - ▶ Non-profit 501 c status
 - ▶ Mission that aligns with the Corps mission



Cooperating Associations

- USACE Efforts
 - ► Provide the Association with Corps' goals, programs and activities.
 - ► Provide members with a sample agreement to review
 - ▶ Sign the agreement
 - ► Establish annual goals
 - ▶ Now the hard work begins...



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Cooperating Associations

- USACE Efforts
 - ► Currently 60+ Cooperating Associations and Friends groups in Partnership with the Corps
 - ► http://corpslakes.usace.army.mil/employees/coopassoc/coopassoc/coopassoc.cfm















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Cooperating Associations

- Remember: Successful Partners...
 - ▶ Want the partnership to succeed
 - ▶ Seek win-win solutions; being flexible but focused
 - ▶ Are open and clear about their own goals
 - ▶ Listen well and respond to other views
 - ▶ Are prepared to trust
 - ▶ Have integrity and act consistently
 - Effectively and efficiently carry out tasks and responsibilities

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Will not just sweep difficulties under the carpet



Recap Questions

When you are developing an agreement to set up a cooperating association, who within your organization should you involve early in the process?

Office of Counsel



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Recap Questions

TRUE of FALSE

Your cooperating association is having a fund raising event and has asked for your assistance in being a co-chair of the planning committee.

It is okay for you to do this.

FALSE



Recap Questions

Cooperating Associations CANNOT:

- a. Operate bookstores in Corps facilities.
- b. Charge special event fees.
- c. Enforce Title 36.
- d. Manage Corps recreation areas.



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Recap Questions

TRUE of FALSE

A cooperating association and a friends group are the same thing.

FALSE



