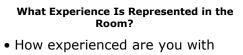


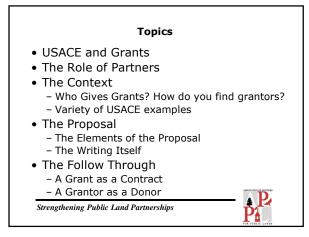
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- grants?
- How many have received grants?
- Did you receive a grant internally, i.e. from USACE?
- Did you do so through a partner?
- How many were multiple partner projects?







- Water Resources Development Act (WRDA) of 1992
  - Contributions Authority Section 203
  - Challenge Partnership Auth Section 225
- Inter-governmental Transfer of Funds (MIPR)
- Cooperating Associations -ER 1130-2-500/EP1130-2-500, Chptr. 9 Strengthening Public Land Partnerships

#### USACE and Grants: Are there USACE sites that have received grants?

- Yes, many Partnership page on Gateway has good examples
- Most handshake partnerships involve multiple donations and grants of funds & in-kind
- Many Corps Friends groups and associations have raised grants

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## The Role of USACE Partners

- Access to grantors and funders
- Often the applicant
- May write the grant with your input
- Expertise, staff time, project management
- In-kind services
- Promotion, marketing & recognition





# Lake Sonoma How did you decide to apply for grants? Visitor Center Manager wanted better

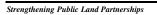
- interpretation for school groups & visitors
  Local interested groups helped design project, but not all had capacity to help
- Who applied for what grants?
  - COE applied for Handshake Funds
  - COE asked Friends of Lake Sonoma for funds
  - COE asked RCD to be fiscal agent & project manager

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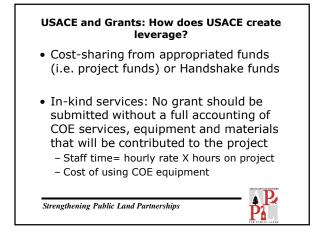


## Lake Sonoma

- RCD found the CA River Pathways grant
- CA Fish & Game offered in-kind services for habitat design and construction







#### USACE and Grants: How can USACE help partners receive grants?

- Help identify and design excellent projects
- Help write the grant/provide expert information
- Find cost-sharing funds
- Provide letters of support, help explain need for project to funders
- Include the long-term O&M commitment as an asset and/or matching funds

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#### **USACE and Grants: Project Sponsors**

 Project sponsors can't cost share without HQ approval of an MOA signed at the highest level





#### EXAMPLE: Lake Sonoma

- Coop Association Authority, MIPR, Challenge Partnership (Handshake funds)
- COE: visitor base, expertise, long term O&M, in-kind services, cost-sharing
- COE: Helped write grant, esp. COE site & planning, used interpretive plan, visitation figures, permitting thru Categorical Exclusion – this was huge!

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#### **EXAMPLE: Lake Sonoma**

- COE provided letters of support
- COE contributed O&M funds to pay for prisoners to do the site clearing, and pay for materials and supplies
- COE provided on-site POC to run the construction crew, prison crew, track the budget and ensure communication among the partners.

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## The Context: Who Gives Grants?

- Your own agency & Foundation
- Private Foundations
- Community-based Foundations
- Corporations (w/ volunteers!)
- Federal, state, local governments
- National Foundations chartered by Congress
- National Organizations





#### What Describes a Great Fundable COE Project?

- Meets long term management goals
- Serves public purpose
- Meets the grantor's requirements the good fit test
- Has COE management support
- Has on-site staff support and POC
- Has community support/ meets community need

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#### Lessons Learned from Nancy...

- Were there advantages/ disadvantages to being COE?
  - Involve ALL partners in recognition
  - Prep your leadership
  - Prepare for some distrust
- The biggest surprise was...
  - The amount of politics and sensitivities involvedThe power of a good idea



## How Do You Know What to Write?

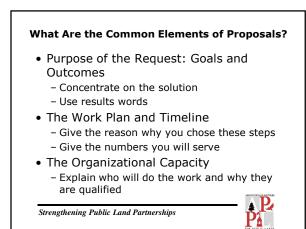
- Follow the grant requirements!
- Use the grant format!
- Be brief. Use action words. Answer the question asked.
- Have some objective read for clarity, flow and grammar.
- Don't stretch the truth...grantor visits are common.

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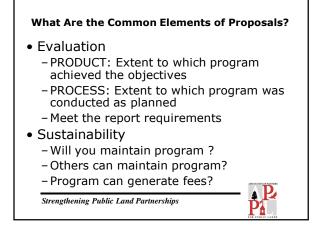


## What Are the Common Elements of Proposals?

- The Introduction brief reiteration
- The Partners: WHO ACTS - Mission >> -Brief History
- Primary Programs>> -WHY These Org's
- The Problem Statement: WHY ACT
  - Flows naturally from your mission
  - Are you meeting a need?
  - Are you solving a problem?
  - Do the people you are proposing to serve think so?







## What Are the Common Elements of Proposals?

- The Proposal Summary
  - This may be the 1<sup>st</sup> thing read
  - This may be the only thing read
  - All essential information is included
- The Cover Letter
  - From Lead Partner or Applicant
  - One Page
  - How much over what period of time

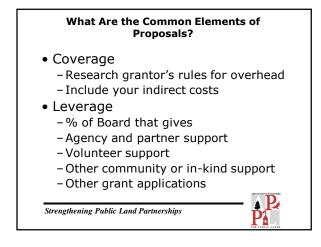
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# What Are the Common Elements of Proposals?

- Program Budget
  - Full cost of program
  - Direct and indirect costs
  - In-kind or purchased
- Grant Budget
  - What this grant covers
  - Usually given a template
  - Make sure your accounting system can track the specified costs





#### What Are the Common Elements of Proposals?

- Required Attachments
  - Follow the grantor's list exactly
  - Be prepared to take time
- Desired Attachments
  - Support from partners
  - Endorsements
  - Materials from related efforts

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### What Happens after the Application? Receipt?

- Institute your evaluation system immediately
  - Integrate evaluation into your work plan and timeline
- Measure your progress
  - Design, Assign, Tickle and Track
- Keep the evidence
  - Set up easy ways to capture the anecdotalMake sure your formal systems capture the
  - measurable progress

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