## OMBIL PARTNERSHIPS UPDATE

Partnerships in NRM Webinar Series

Allison Walker LRD PAC Representative

"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."



US Army Corps of Engineers ®



# FALL IS IN THE AIR



# **Why Good Data Matters**





## **Good Data Tells the Corps Story**

- 1. Partnerships help get work done that we may not otherwise have the capability to do.
- 2. Partnerships build community support for the Corps and our programs, which can be leveraged in many other ways.
- Partnerships help support our requests for the recreation and ES budgets: They demonstrate
  that we have strong and robust NRM programs that should be financially supported in our
  budgets.
- 4. Partnership data helps build internal support for our programs all the way up the line.



Interest not just in what we do, but who we work with:

- Scout troops
- Tourism bureaus
- Youth service and conservation corps
- Outdoor recreation industry
- STEM-focused education groups



#### PARTNERSHIPS IN OMBIL

FY16 Partnership data in OMBIL: 1,672 partnerships with a total value of \$59.9 million (up from \$55.6 in FY14, \$50.8M in FY 13, \$28.4M in FY12, \$14.5M in FY11 and \$9.5M in FY10)

MVD (392) \$4.4M NWD (261) \$44.1M LRD (243) \$2.2M

SWD (190) \$1.97M

SAD (112) \$1.6M

SPD (104) \$2.0M

NAD (74) \$2.2M

HQ (12) \$1.2M

POD (5) \$30.2K









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#### Natural Resources Management Gateway

to the future . . .

Home Visitors Lake Discovery Recreation Env Compliance Env Stewardship Partners

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#### Partnerships in OMBIL

The Operations and Maintenance Business Information Link (OMBIL) was developed to provide a single location for data required to operate and manage the Operations function of the Corps. OMBIL contains modules for each business function, which currently include Navigation, Hydropower, Recreation, Environmental Stewardship, Environmental Compliance, Flood Risk Management, Water Supply, and Safety & Occupational Health. All business functions can be accessed through the OMBIL Web page.

The Partnerships pages in OMBIL are currently located under the Recreation Business Function. Data Input Forms can be found in the Business Function Data Input screen, listed in the drop-down menu under "REC- Partnership Agreements" and Reports are listed in the drop-down menu under "REC-Partnership Detail Report." Access to the Data Input Forms requires special permissions through the OMBIL administrator. Reports can also be accessed through the Business Function Reports screen under "REC- Partnership Detail Report" by anyone with access to a Corps computer (no password or special permissions required).

Annual fiscal data entry for the Partnership pages opens each year October 1 - December 31 (on the REC- Annual Update data input form) to enter the value of each partnership for the prior fiscal year. However, new partnership agreements can be entered or edited at any time during the year.

Note: Partnership data entry involves a two-step process. Step 1 (Available anytime during the year): Enter information about the partnership, including agreement type, organization, organization type, date effective, description. Step 2 (Available only during annual update period Sep/Oct): Enter information about the value of the partnership, including number of volunteers, volunteer hours, partner funds invested, professional services provided, materials and equipment donated, Corps contract funds, services, materials and equipment, and additional investments.



Training Resources

FAQs





#### **OMBIL Partnerships Annual Reports**

- Annual partnership tracking spreadsheet This spreadsheet can be used to track most of the key data and information about partnerships that will help you during the OMBIL recreation annual update period (Oct-Dec)
- · FY 16 Partnerships and Volunteers Fact Sheet,
- FY 16 Partnerships OMBIL Detail Report
- FY 16 Volunteer Program OMBIL report for All USACE
- FY 15 Partnerships Fact Sheet
- FY 15 Partnerships OMBIL ES-REC Summary Report for All USACE
- FY 15 Partnerships ES-REC Detail Report for All USACE
- FY 15 Volunteer Program Fact Sheet
- FY 15 Volunteer Service OMBIL Report for All USACE
- FY 14 Partnerships Fact sheet
- FY 14 Partnerships Summary
- FY 14 Partnerships Detail Report for all USACE pdf version
- FY 14 Partnership Detail Report for all USACE Excel version
- FY 13 Partnerships Fact sheet
- FY 13 Partnerships Summary
- FY 13 Partnerships Detail Report for all USACE pdf version
- FY 13 Partnership Detail Report for all USACE Excel version
- FY 12 Partnerships Fact Sheet
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- FY 11 Partnerships Fact Sheet
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- FY 11 Partnership Detail Report for all USACE <u>Excel version</u>
- · FY 10 Partnerships Fact Sheet
- FY 10 Partnership Detail Report for all USACE pdf version
- FY 10 Partnership Detail Report for all USACE Excel version



#### FY 16 Partnerships and Volunteer Program Summary Sheet

\*Data from OMBIL Rec-ES Modules

Our partners and volunteers are organizations and people who want to give back to their communities and are interested in being involved in the Corps natural resource management program. They are families who want to share a day of service together, nonprofit groups looking for public lands to carry out their missions, local businesses that rely on the public resources provided by Corps lands and waters, outdoor enthusiasts wishing to create and maintain their favorite recreation opportunities, and concerned citizens interested in making meaningful contributions. Whether it is an environmental ethic, a love of parks, or enthusiasm for the outdoors, like-minded partners and volunteers share their passions and work together for a common cause.



**Total partnerships: 1,393** (plus an additional 279 co-partners)

Corps projects with partnerships: 293 of 404 (73%)

Total value of partnerships: \$59,846,413

(Corps: \$10.1 million investment/ Partner leveraged investment: \$49.7 million)

We strive to match our partners and volunteers' talents and interests with work to be done, in order to achieve our common vision and goals. While partners and volunteers are not a substitute for Corps management of the federal resources, they help accomplish programs and activities for which funding is not available and therefore would not normally be performed. In FY 2016, 42% of our partnerships were for environmental stewardship projects, and 58% were for recreation projects.

# **Maximizing Your Data Entry**







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- · FY 10 Partnerships Fact Sheet
- FY 10 Partnership Detail Report for all USACE pdf version
- FY 10 Partnership Detail Report for all USACE Excel version





## Partnership Data Tracking Spreadsheet

Available on OMBIL Partnerships FAQ page:
 <a href="http://corpslakes.usace.army.mil/partners/ombil-annual.cfm">http://corpslakes.usace.army.mil/partners/ombil-annual.cfm</a>

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# ENTERING NATIONAL PUBLIC LANDS DAY (NPLD) EVENTS

- 1) Enter volunteer data into the Volunteers module of OMBIL
- 2) Enter the event into the Partnerships module of OMBIL
  - a) If other partners are involved, list National Environmental Education Foundation (NEEF) as the primary partner and all others as co-partners
  - b) If no other partners are participating in the event, just list NEEF as the primary partner
  - c) Partner contribution should be the volunteer hours performed within the scope of the event.

Don't forget national partners for other events

- \* Get Outdoors Day American Recreation Coalition (ARC)
- \* Kids to Parks Day National Park Trust
- \* FLW Fishing Events Fishing League Worldwide (provide booth space)





#### TRACKING MATERIALS COSTS

Make sure that materials costs are included in your partnership data

- If a Boy Scout Troop comes to work on your project and they bring their own gloves, include the cost of gloves in their contribution.
- If a project vehicle is used to move materials to volunteer sites around the project, include an estimate for vehicle cost to your materials provided to the partnership.





#### STUDENT CONSERVATION ASSOCIATION

Enter Student Conservation Association (SCA) interns and other similar Conservation Corps interns as a Cooperative Agreement.

Number of interns/hours served would be captured in the volunteer columns. The partner share by SCA goes in the "partner funds invested" column.

The Corps share (what the Corps pays the SCA) goes in the "contract funds" column.





# MOUS OR CHALLENGE PARTNERSHIP AGREEMENTS WITH INDIVIDUALS

There are a number of entries in OMBIL with a single individual's name and an agreement type of challenge partnership or MOU where the only thing donated is time.

It appears that these would just be standard individual volunteers and should not be counted in the partnership section.





## **SPECIAL EVENTS**

Many people forget that the contributions provided by partners is considered a partnership and has value.

Be sure to enter the partner info for Kids to Parks Day, National Public Lands Day, FLW fishing events, CAST fishing events, Get Outdoors Day, Bass Prospecial events, etc.

The partner value should include the value of their time, and supplies they provide for the event (this can be booth space or marketing materials).





## NATIONAL MOUS

If a partner is on the list of national MOUs and there is not some other agreement type involved in the project, make sure to select MOU. Many lakes also have local MOUs.





## **COOPERATING ASSOCIATION**

There is a pick-list for these associations. If you have an official association that is not on the list, let Heather Burke know and she will get it added.

Every one of these organizations should have some type of value associated with them for the year.





## **CONTRIBUTIONS**

Volunteer service value for individuals should not be included in the partnership section of OMBIL, unless they have also contributed funds, material/ supplies.

Volunteers that work as part of an organization can be included here along with the value of funds, services, and materials contributed.





#### **ENTERING VOLUNTEER HOURS**

#### What OMBIL **DOESN'T** auto calculate:

- Total number of volunteer hours worked
  - Enter the TOTAL HOURS, not hours per volunteer
  - If you have 5 volunteers that worked 3 hours each, total volunteer hours should be 15 (not 3)

#### What OMBIL **DOES** auto calculate:

- Value of volunteer service
  - Automatically multiplies the total number of hours times the annual "value of volunteer service" set forth by the independent sector.





## Volunteer Data Decision Tree

Available on OMBIL Partnerships FAQ page:
 <a href="http://corpslakes.usace.army.mil/employees/faqs.cfm?ld=partner-OMBIL&Nav=partner&View=Yes">http://corpslakes.usace.army.mil/employees/faqs.cfm?ld=partner-OMBIL&Nav=partner&View=Yes</a>

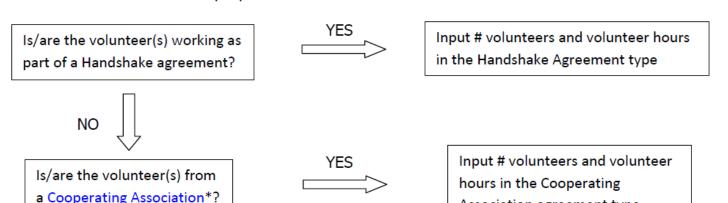
#### Step 1. Recreation Annual Update- Annual Project Data Update

Enter ALL volunteer hours in this section of OMBIL. This is where you will capture the total number of volunteers, total hours of volunteer service (which will auto-calculate the total value of the service), and total incidental expenses reimbursed to all volunteers for the FY.

#### Step 2. Recreation Annual Update- Partnership Update

In addition to gathering information about the overall number of volunteers, hours, and value, we are also trying to capture more detailed data about volunteers that are part of a partnership. Some volunteers such as camp hosts, gate attendants, and other individuals that volunteer may only be counted in the Annual Project Data Update. Other volunteers that are part of a group which falls under a partnership agreement, should also have their hours counted in the Partnership Update.

Please use the flow chart below to determine whether to count a particular individual volunteer's or group of volunteers' hours in the Partnership Update section of OMBIL.

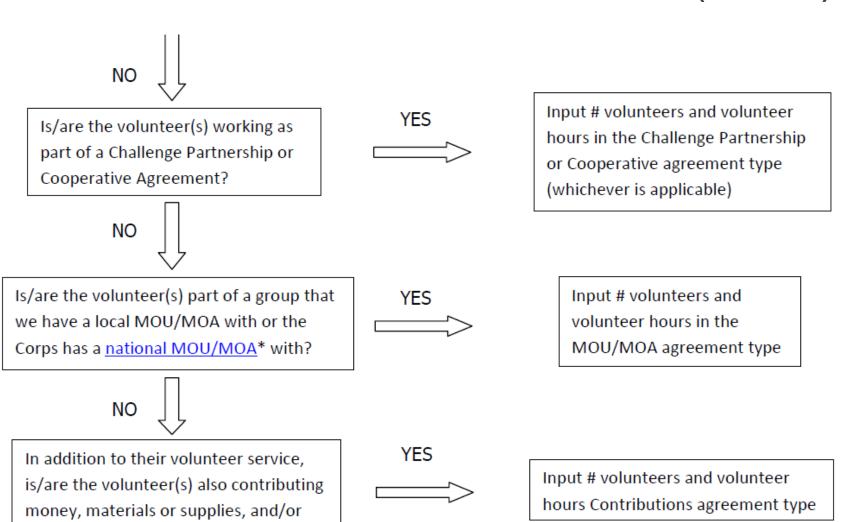


Association agreement type





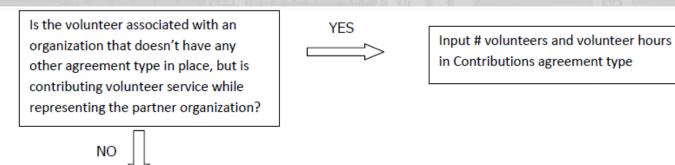
## Volunteer Data Decision Tree (Cont.)



paving for professional services?

NO (See next page)





If you answer No to all of the questions above, the data for these volunteers will ONLY be input in the Annual Project Data Update section of OMBIL, not under Partnerships. If you answer Yes to any of the questions above, input the data into the first category with a Yes answer starting from the top down. Some volunteers may fit into multiple categories, but you should input the data in the first applicable category encountered in the flow chart.

Example 1: A volunteer group from IMBA (International Mountain Biking Association) may provide service to the Corps as part of a Challenge Partnerships Agreement, but they are also part of a national MOU. Because the Challenge Partnership agreement is an agreement for a limited, specific period of time and project, the volunteer hours for the particular project in the agreement should be input in the Challenge Partnership category instead of the MOU. If IMBA also volunteers hours not related to the Challenge Partnership Agreement, those additional hours would be input separately in the MOU category.

Example 2: Volunteers from a Cooperating Association, such as the Friends of Raystown Lake provide services for a project that is part of a Handshake Agreement. These hours should be input in the Handshake category instead of the Cooperating Association category, because the Handshake agreement is for a specific project. Additional hours volunteered by Association members such as working in a bookstore, creating interpretive materials, or managing a campground should be captured in the Cooperating Association category if they are not specifically associated with the Handshake project.





<sup>\*</sup>See NRM Gateway MOU/MOU page for list of national organizations with MOU/MOA and NRM Gateway Cooperating Association page for list of associations in OMBIL. There is a pick-list of cooperating associations already in OMBIL. If you have a new cooperating association that is not on the list, please contact Heather Burke the get it added to the system.

## **HANDSHAKE**

This partnership type should only be selected for those projects that have received handshake funds from HQUSACE in the past 3 fiscal years.

Once the handshake project is complete, if you still work with the partner in future years, you'll need to make that a new partnership type to reflect the work (i.e. contribution, MOU, challenge partnership as applicable)





#### ZERO VALUES IN OMBIL

All of the prior year partners automatically load into the wizard.

If a particular partner did not do anything with the project this year, it needs to be marked as No Activity.

Do not put zeros in every data field if the partner was not active.





## **CORPS VALUE**

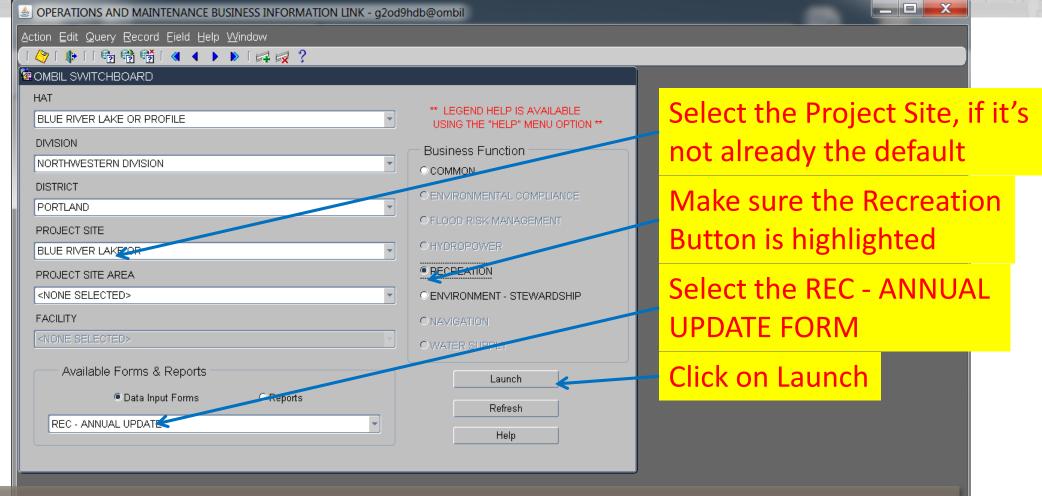
We need to continue focusing on getting the Corps value entered in addition to the partner value.

There is always going to be a value of an employee's time that should be captured in the Services column.

We are also missing out on a lot of materials/ equipment value that we bring to these partnerships.

In 2016, we had 2 partnerships with no Corps value at the end of October – DOWN from 404 in 2015 and 766 in Oct of 2014.

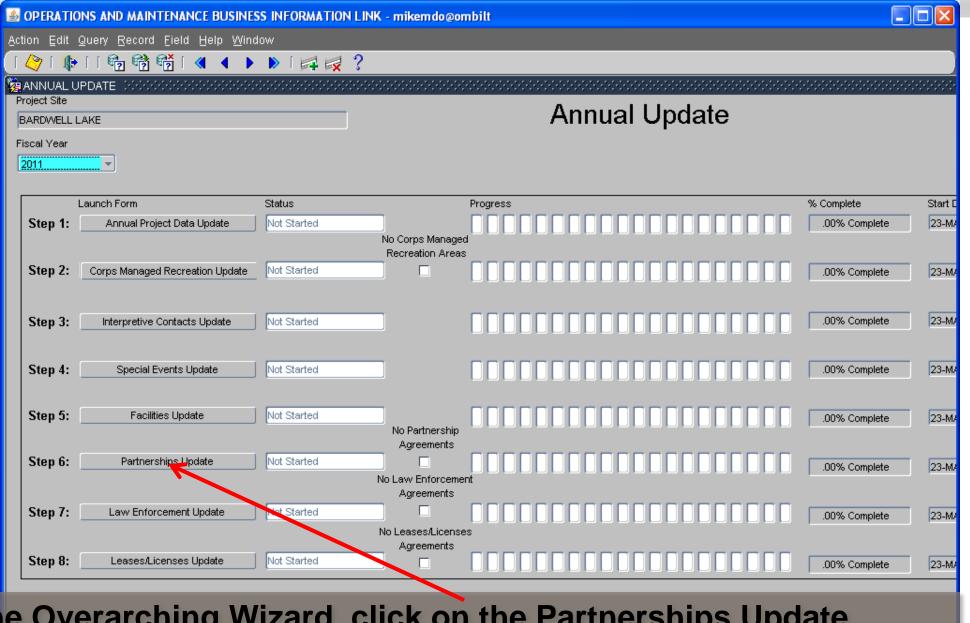




You begin from the Switchboard, where you first select your Project, then check the Recreation button, then select the REC – ANNUAL UPDATE (Wizard) and click the Launch button.

IMPORTANT! The Annual Update wizard is only open for data entry between October 1 – 31 each year

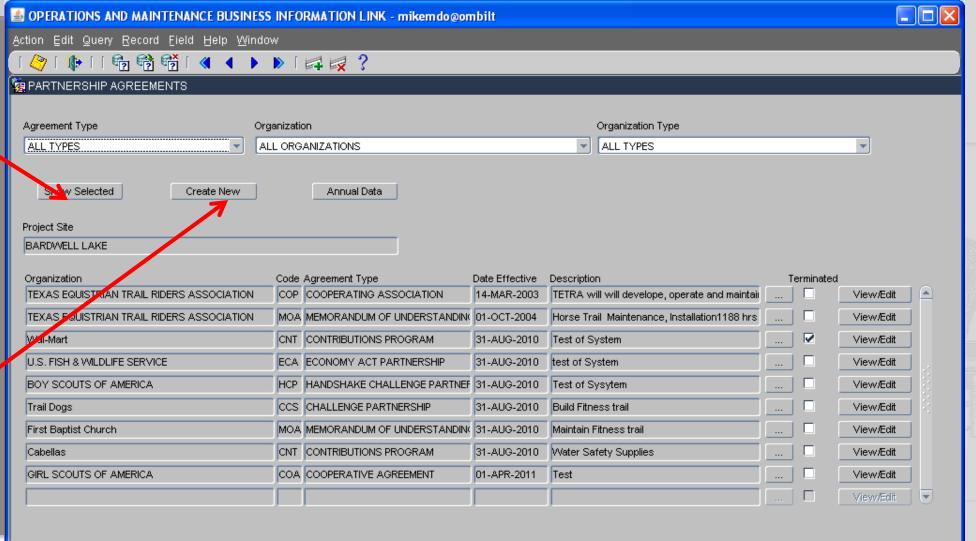




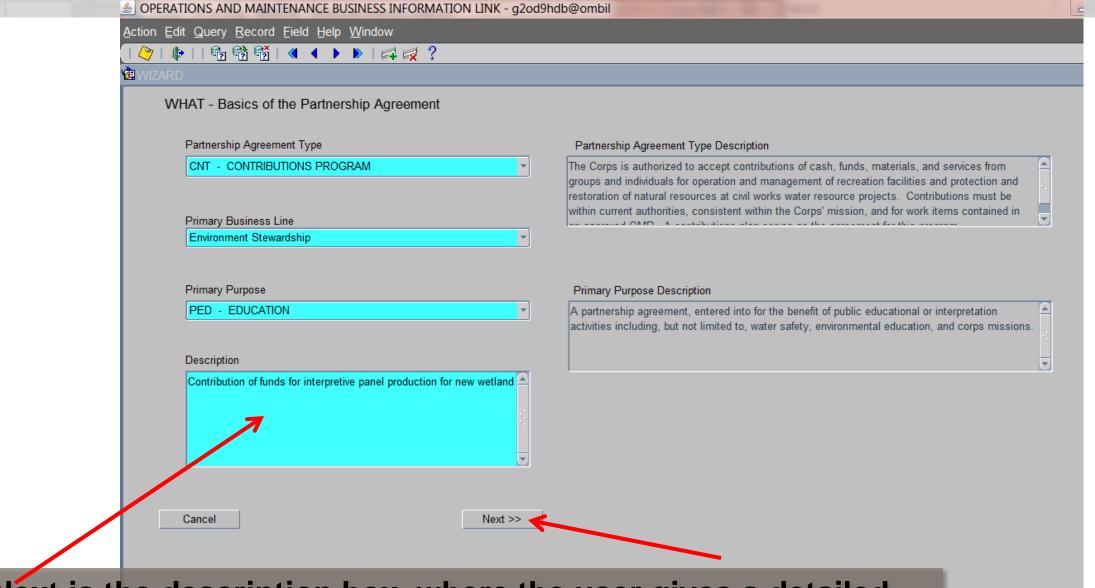
From the Overarching Wizard, click on the Partnerships Update button to begin the update process.



- •This screen shows all agreements listed in OMBIL for the Project Site (PS).
- •If there are known agreements that don't show up in this list, the user must click on the "Create New" button and work through the screens to create a new agreement.



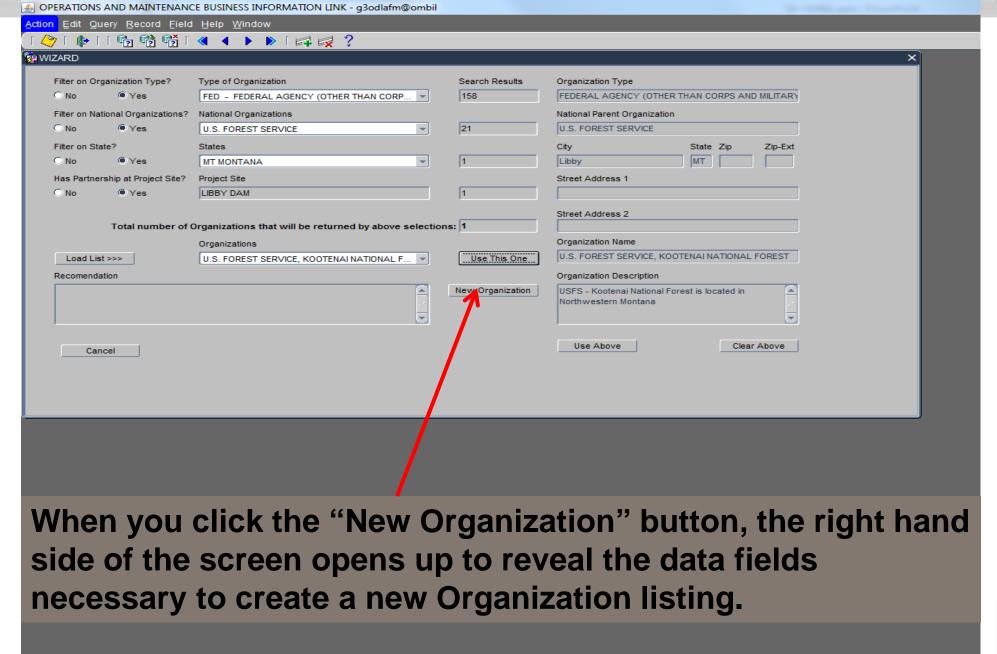
•If no new agreements need to be created, then click on the "Annual Data" button to start the update process or the "View/Edit " button to review and/or update basic partnership information.



Next is the description box, where the user gives a detailed explanation of the purpose of the agreement. This is limited to 255 characters, so be concise. Click "Next".

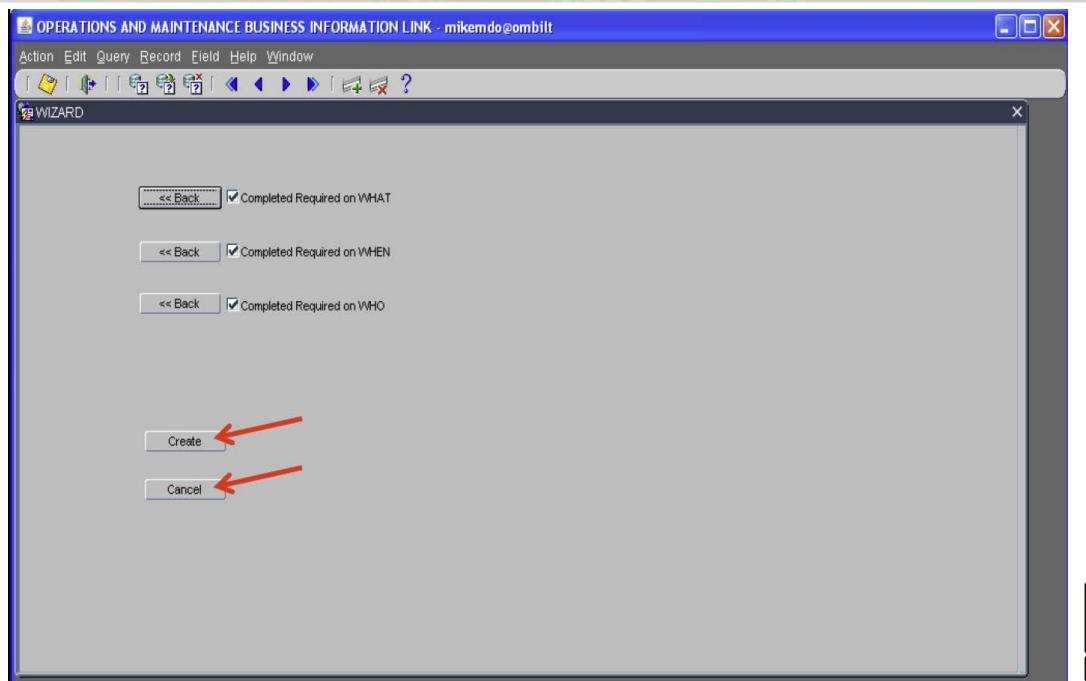




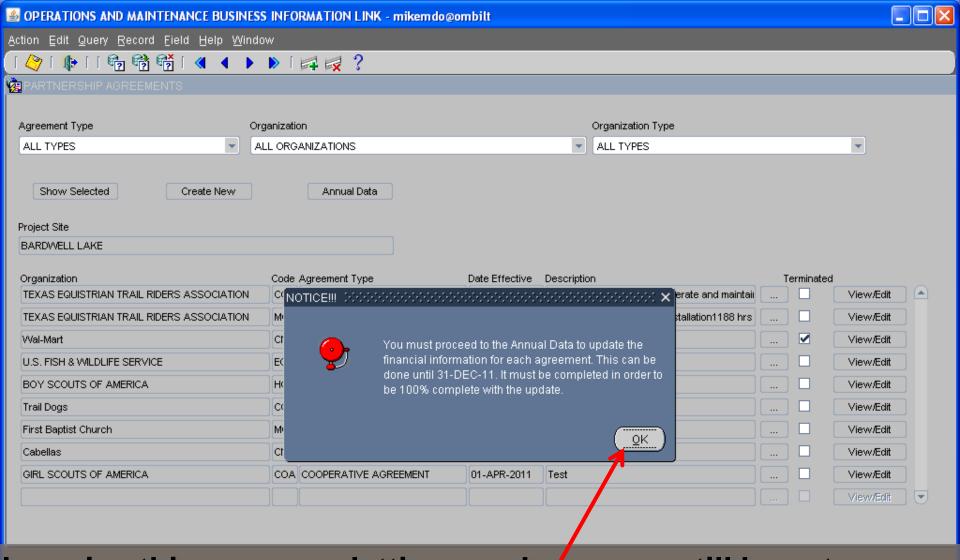




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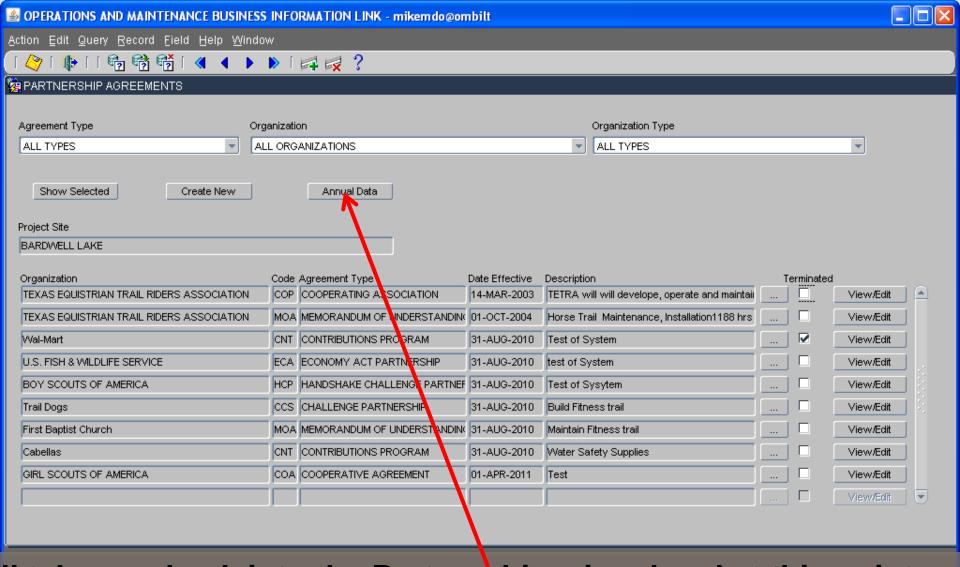




You will receive this message letting you know you still have to go through the "Annual Data" in order to complete the update process, so click on "OK".



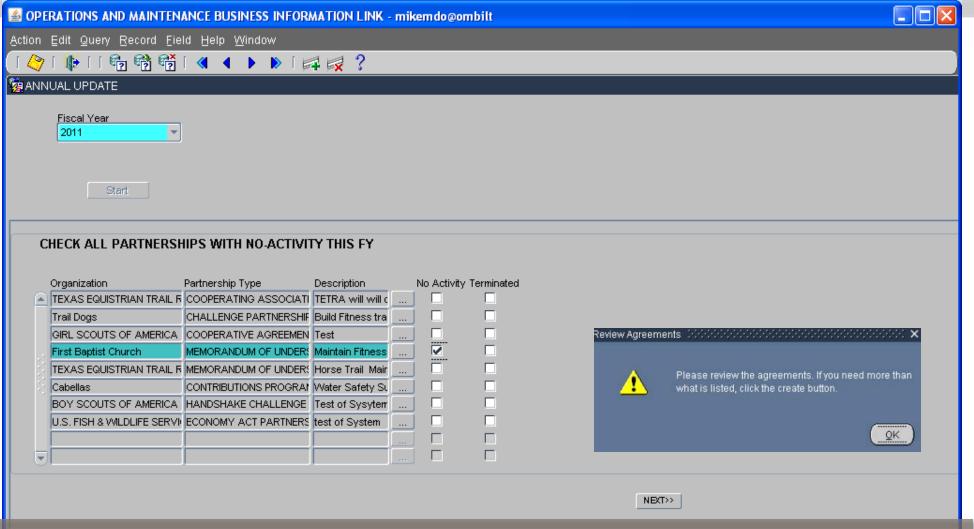
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Display of the status of the agreement, checked if terminated.									
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This will take you back into the Partnership wizard and at this point we are ready to begin the update of the Annual Data, so click on the "Annual Data" button.

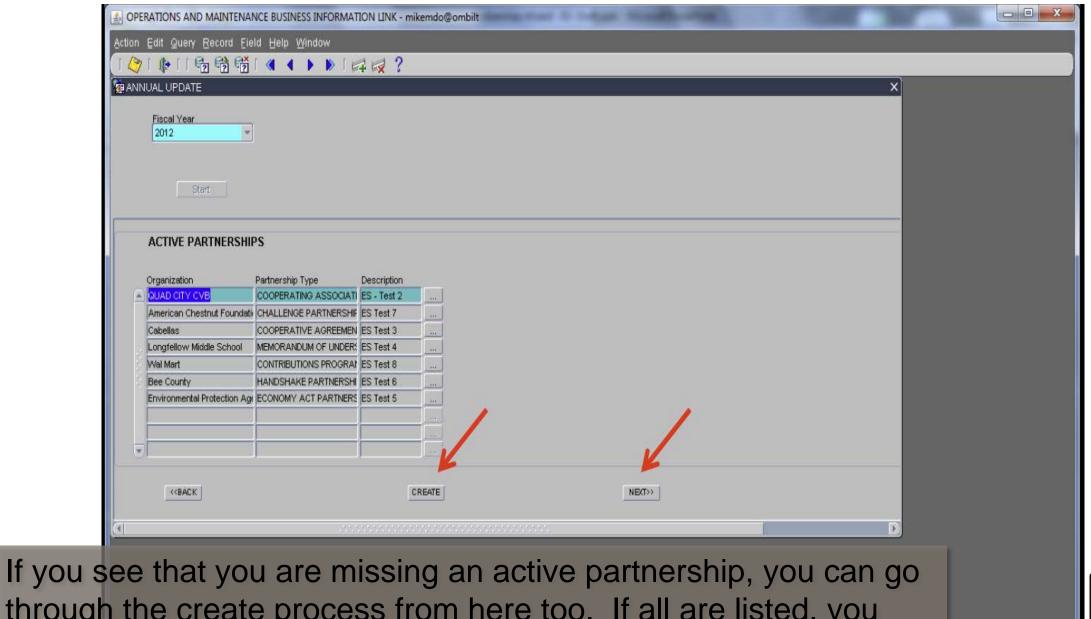
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- Check the No Activity box for any of the agreements that did not have activity during this report FY. (Do not show a partnership as Active and fill in all zeroes in the data fields.) Click Next.
- You will get a reminder to add any agreements that are not shown in the list check the box beside each agreement that had no activity during this fiscal year.

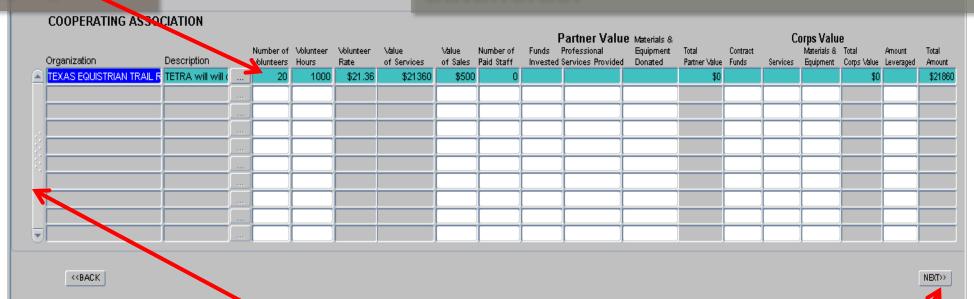




through the create process from here too. If all are listed, you can click next.

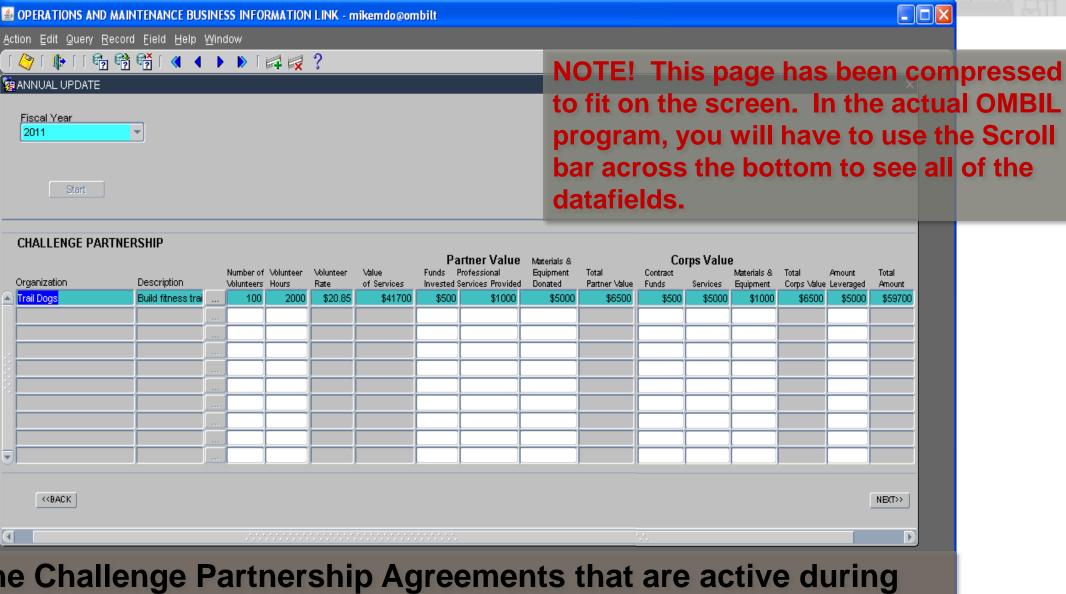


NOTE! This page has been compressed to fit on the screen. In the actual OMBIL program, you will have to use the Scroll bar across the bottom to see all of the datafields.



All of the Cooperating Association Agreements that are active during the report FY will be displayed here. All the user needs to do is update the numbers for each agreement. Note the scroll bar to the left. If you have more agreements than will display on one page, you will need to scroll down to see the remainder. Use the lower scroll bar to Click "Next".

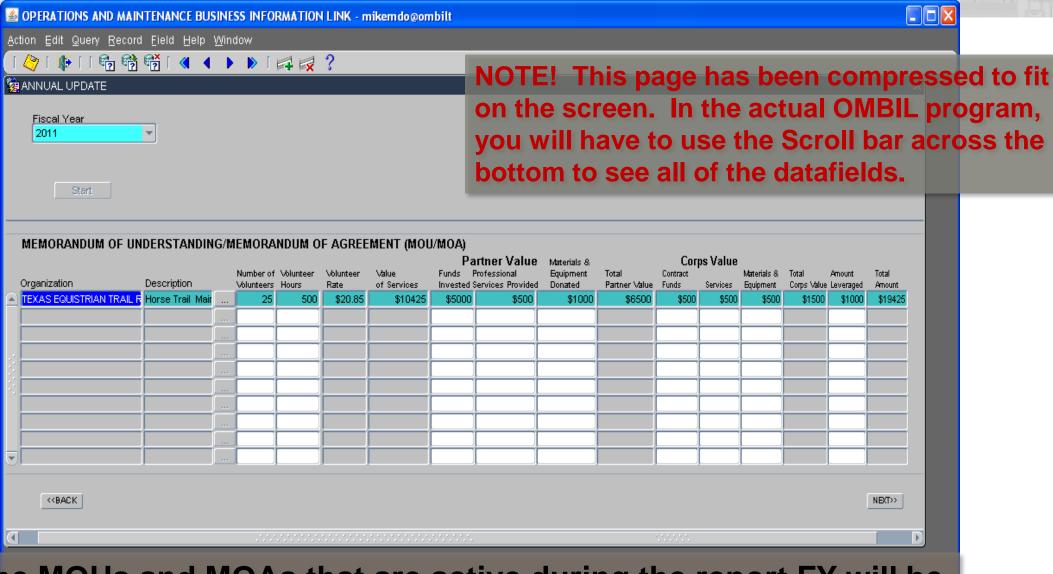




All of the Challenge Partnership Agreements that are active during the report FY will be displayed here. All the user needs to do is update the Numbers for each agreement and then Click "Next".



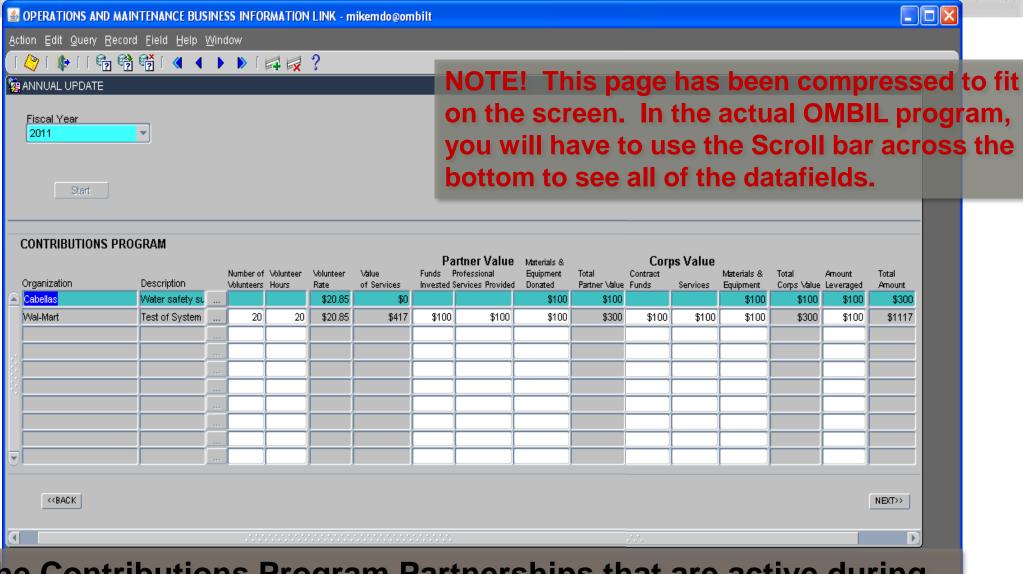
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All of the MOUs and MOAs that are active during the report FY will be displayed here. All the user needs to do is update the numbers for each agreement. Click "Next".



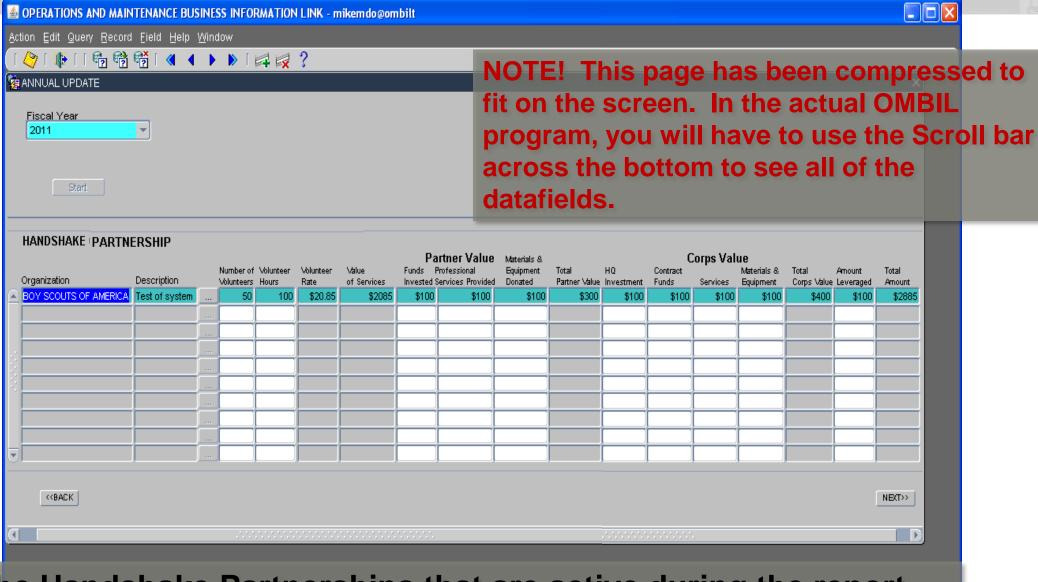
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All of the Contributions Program Partnerships that are active during the report FY will be displayed here. All the user needs to do is update the numbers for each agreement and then Click "Next".



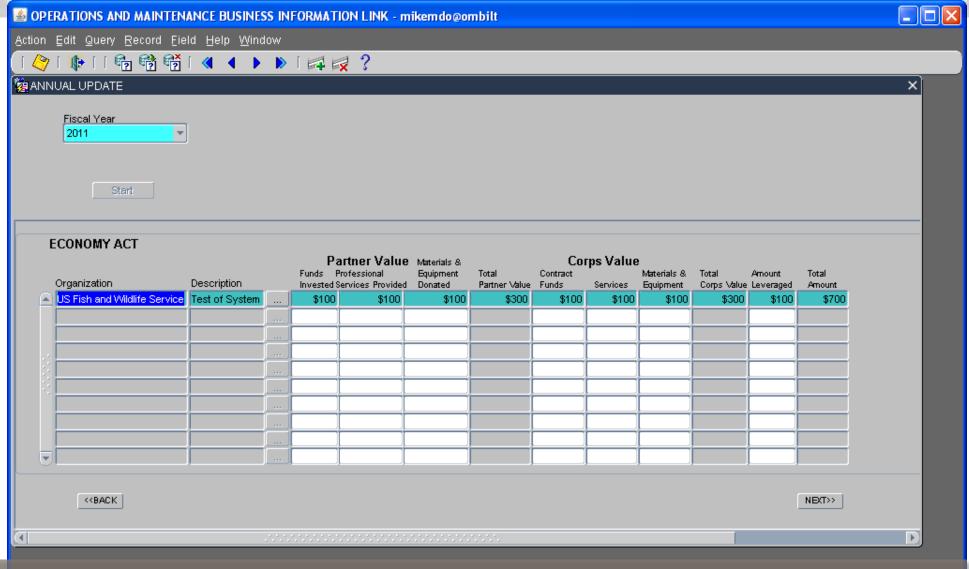
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All of the Handshake Partnerships that are active during the report FY will be displayed here. Click "Next".



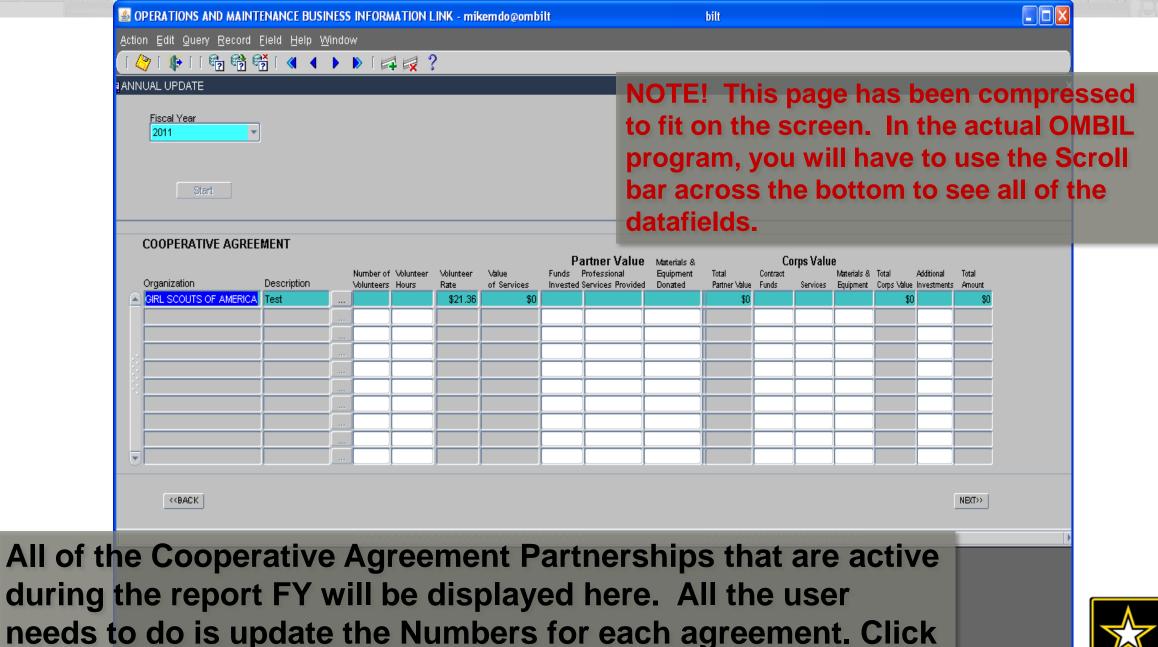
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All of the Economy Act Partnerships that are active during the report FY will be displayed here. All the user needs to do is update the Numbers for each agreement. Click "Next".

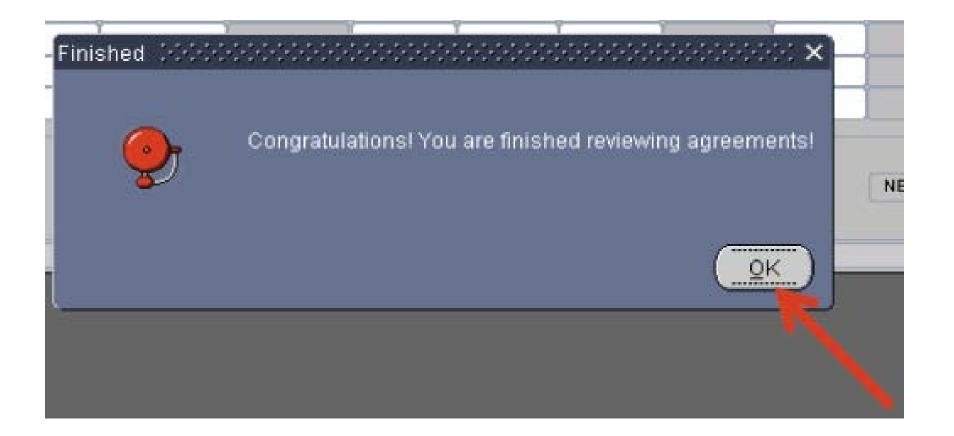


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The system brings you back to the Overarching wizard and updates the status to show that you are at 100% Complete for the Partnership Update. If you were anything less than 100%, you would be able to go back into the Partnership wizard and



## **Data Field Definitions**

- Value of sales (only for cooperating associations) total value of gross sales returned to the project in accordance with the agreement.
- Number of paid staff (only cooperating associations) total number of paid staff working for the Cooperating Association at this Project Site
- Funds invested total dollar amount of cash funds invested by the partner (excluding bookstore sales funds reinvested in project)
- Professional services provided total \$ value of professional services (i.e. engineer donating time to draft up plans and specifications or a grant writer donating professional time to research and write a grant proposal, etc.) provided by the partner. Calculate the value by multiplying the number of hours served times the prevailing hourly service charge.
- Materials & equipment donated total \$ value of materials and equipment provided by the partner. Calculate the value of equipment using the local hourly/daily rental rate cost





## Data Field Definitions

- HQ investment (only for Handshake) the total \$ value received from the Handshake
   Partnership money provided by HQUSACE
- Contract Costs- the total \$ value of services contracted by the Corps for use in conjunction with this agreement
- Materials & equipment provided the total \$ value of materials and equipment provided by the Corps
- Corps Labor- the total \$ value of staff time provided by the Corps. Calculate value of services by multiplying the number of hours served x the burdened hourly employee labor rate
- Additional Investment- the total \$ value, over and above the original contributions by the project and its partner for this agreement. (Example: initial investment made by you and your partner is \$100,000. Other partners have approached wishing to contribute to enhance your original agreement. Any funds donated by other partners above the original \$100,000 is considered additional funds.)

These can all be found on the OMBIL website in the User Manuals and Reference Materials pages





## OMBIL Changes Requested for FY 18

Enable a query of multiple years in the Partnership Detail report

 Total Partner Value = Value of Services + Value of Sales + Funds Invested + Professional Services + Materials & Equipment (previously, it did not roll up value of services into the total partner value, so you had to manually add it to figure out the actual total partner value)





## **PAC 2017**

- Jason Knight– SWD (SWT District Office)
- Stacy Sigman- MVD (Lake Ouachita)
- Taylor Saia SPD (New Hogan Lake)
- Heather Burke HQ
- Miriam Fleming Chair, SAD (Carters Lake)
- Allison Walker LRD (LRN District Office)
- Heath Kruger

  NWD

  (Kansas City District)



\*\*Vacant - NAD



