

Marina Management 101

A Training Course for Concessionaire Managers

April 4-6, 2005 Holiday Inn - Bristol, TN

WHAT: The Association of Marina Industries (AMI) presents leading marina industry executives and experts delivering topics designed to help participants gain a better understanding of the marina business and industry.

The course is a two-day program and field trip beginning with a welcome reception on April 4th, which is hosted by AMI.

April 5 - Day one:

- * Courses begin at 8:30 a.m.;
- * A field trip to the Lake Holsten marinas;
- * Group dinner at a local restaurant.



April 6 - Day two:

- * Courses begin at 8:30;
- * Courses conclude at 3:00 p.m. - participants travel home.

WHEN: April 4 - 6, 2005. (The 4th is a travel day and the welcome reception)

WHERE: Holiday Inn; 3005 Linden Drive; Bristol, TN 24202.

This program meets the federal per diem for Bristol, TN at \$60.00 per night for lodging. To make a reservation, please call the hotel directly at [276-466-7725](tel:276-466-7725). To get the special hotel rate, you must call and reserve by March 21st and ask for the "AMI" room block. Cancellation refunds of 100% will only be accepted before March 3rd.

COST: The course registration fee is \$299 per person which includes course curriculum, reception, 2 lunches, 1 dinner and field trip to local marinas. To register for the course, fill out the "Course Registration Form" attached to this email and fax or mail it back to the AMI office. Fax number for AMI is (202) 628-8679 and the mailing address is: 444 North Capitol St. NW; Suite 645; Washington, DC 20001.

Airport: Tri Cities Regional Airport - offers non-stop service to seven hubs. The Tri Cities Airport carriers are:

American Connection 1-800-433-7300

Delta Connection 1-800-221-1212

Northwest AirlinK 1-800-225-2525

US Airways Express 1-800-428-4322

WHO WILL BE IN ATTENDANCE: The target audience for the program is Concessionaire Managers from the Army Corps of Engineers, US Forest Service, the National Park Service and the Bureau of Reclamation, as well as other interested resource managers from federal, state and local managing agencies.

WHO IS AMI?: AMI is the national and international trade association of the marina industry and represents a diverse membership of over 1,500 marinas, boatyards, yacht clubs, and public/private moorage basins across the United States and worldwide. Over 50% of AMI member marinas are located on federal lands. Benefits of membership include: critical legislative and regulatory support, timely industry information, advice and direction on a continual basis, educational and training courses, and practical money saving programs.